



**Implant purchases and preference items cause a lot of headaches for hospital and health system supply chain teams. They also generate a tremendous amount of paperwork.**

In an age of digital, streamlined solutions, the process for implant purchases and physician preference items has maintained a reliance on paper forms and manual processes to get things done.

It starts with a vendor rep typically a product that is a bill-only product (such as an orthopedic implant). Someone at the

hospital must receive the form, then manually research to see if that exact product was used in a case, and then manually verify if the right price with the right discount was applied to it. That same person has to then go into the materials management information systems (MMIS) system product, which is then sent to the vendor.

“For a lot of hospitals, the purchasing of bill only products can be a time consuming and laborious process,” said

products typically are not captured by a standard MMIS, and because of that, most providers rely on paper forms and manual interventions to get them approved and purchased,” McNally continued.

Fortunately, there are new solutions being introduced to the market designed to simplify a tedious process by eliminating manual work and manual processes.

## Sea e eB -O P ce

agement with the express purpose of making the purchase cycle for bill only products easier for both the hospital and the vendor,” McNally said. “We wanted the solution to simplify the process so that that the purchase cycle could be counted in days or even hours instead of weeks and months.”

ment is a fully automated, cloud-based solution for bill-only products that streamlines the process, eliminates inefficiencies, and provides “guardrails” to ensure the right pricing is applied to the products. It does this by:

**“Digitizing” the information.** Instead

information is collected/captured online

### **Reducing the potential for errors.**

There are fewer errors on the person receiving the information because of bad handwriting, etc.

### **Allowing transparency/visibility**

**into the process.** If you want to know

agement provides insights via reports

